

BOARD POLICY LETTER

10 NOVEMBER 1973

ISSUE II

REISSUED 16 AUGUST 1975 AS BPL

Remimeo  
LRH Comm  
Hats  
I&R Hats

CANCELS

HCO POLICY LETTER OF 10 NOVEMBER 1973  
SAME TITLE

THE THEORY OF COMPLIANCE - 4

RECEIPT AND DUPLICATION

AXIOM 28: COMMUNICATION IS THE CONSIDERATION AND ACTION OF IMPELLING AN IMPULSE OR PARTICLE FROM SOURCE POINT ACROSS A DISTANCE TO RECEIPT POINT WITH THE INTENTION OF BRINGING INTO BEING AT THE RECEIPT POINT A DUPLICATION AND UNDERSTANDING OF THAT WHICH EMANATED FROM THE SOURCE POINT.

The receipt of a communication is an extremely important part of the sequence of actions that results in a Compliance.

Without duplication and understanding, communication cannot occur. Without Communication, the Key Ingredients, the steps necessary for Planning to become actuality (Observation, Communication, Supervision, Production, Users) do not occur - Supervisors supervise what they duplicate, Producers produce what they duplicate. If what they duplicate is not what emanated from the source point then of course the end result will not duplicate what his communication was intended to result in.

It requires just one person with one misduplication to interrupt the Key Ingredients cycle and to possibly bring about tremendous randomness and upset.

The basis of confusion over a communication is misduplication of that which was emanated.

THE MISUNDERSTOOD WORD

It has been found that by far the most frequent cause of mis-duplication is the Misunderstood Word.

When a word or words are read in the Communication received as though understood when in fact the person receiving did not know the meaning of the word or words, the rest of the communication following that word or words will not be duplicated at all.

When the person has misunderstood words on earlier Communications and in subjects studied earlier, it will often be found that the whole communication is read by him but not duplicated at all.

ARBITRARIES

Other common reasons for the non-receipt of a communication is that Arbitrariness (or Arbitrary Factors) exist in the area which get permitted to provide an intention counter to that of the originator of the communication.

ARBITRARY: (adjective)

3. Derived from mere opinion or preference; not based on the nature of things; hence, capricious, uncertain, varying.

4. Unrestrained in the exercise of will; of uncontrolled power or authority, absolute; hence, despotic, tyrannical. (Oxford)

If the originator's intention is permitted to be secondary to an arbitrary factor then of course it will not be duplicated and not done.

Usual forms of Arbitrary are:

DISAGREEMENT - the receipt point has an opinion or subscribes to a local opinion that things are otherwise than as communicated or the handling of them should be different.

COUNTER-POLICY - a local policy that demands a procedure or sequence of actions be followed that prohibits or inhibits the carrying out of the origination that is expected to be followed by a source which is senior to the originators of the counter-policy.

CROSS-ORDER - an order received from a local person who is junior to the originator of the order or policy that is to be duplicated and complied with, which is contrary to the senior order but is not cancelled (as it should be) in favour of the senior order.

OTHER-INTENTIONEDNESS - a state of mind of wanting to follow a different goal than that known to be the goal of the originator and the goals of the group (either a big or a little goal).

COUNTER-INTENTION - a determination to follow a goal which is in direct conflict with that known to be the goal of the originator and the goals of the group (either a big goal or a little one).

NO REALITY - an absence of familiarity with the scene affected by the originator's intention which prevents the recipient from connecting the communication with the existing scene, or which precludes in the recipient's mind any possibility of making any change, or the desired change, to the existing scene. It can manifest as an involvement

on the part of an individual in a situation in his personal life which occupies all his attention, or as a failure to fully wear a Hat on account of one or more of the Organizational Psychoses (see Org Series No. 19).

Compliance can be prevented by the existence of arbitrariness in another area of an org not directly concerned in the compliance - the results of the arbitrariness in the other area or areas can have the person receiving the communication so involved with organizational problems in efforts to handle these arbitrariness that he has no attention to give to the Communication he should duplicate and comply with. (See Org Series 25 'Lines and Hats' and Org Series 23 'Lines and Terminals'.)

#### DETECTION

It is vital to detect any non-duplication of an origination which must be complied with - to the degree that non-compliance with it will impede the survival of the group or will be destructive of the group.

Inasmuch as orders and policies are issued to improve conditions towards greater survival for the group, non-compliance is destructive when such orders and policies require urgent action, they impede survival if not of a vital nature; less urgent orders not done or only half-done become destructive when they result in backlogs or hidden situations which blow up into catastrophes.

In order to be able to detect non-duplication one must of course have duplicated the order himself. Then he has the scene (see Data Series) that he expects to occur - that degree of duplication by another or others that will result in the actions necessary to be done in order to realize the intention of the originator.

This scene must be brought about. Responsibility for doing this is that of the originator and it may be delegated to a junior person such as a Communicator, a Messenger, an opposite-number, any junior on the command line of the originator, or a representative such as a Flag Rep.

These people see that the duplication has occurred. Having duplicated a communication they can spot a mis-duplication of it in another.

The action of ensuring that the origination has been duplicated can be as simple as just delivering the origination into the receipt point's hands, having him read or listen to it, observing his response and receiving an acknowledgement that honestly indicates he has exactly duplicated it.

One adds to this procedure by asking the receiving person questions designed to discover what he has received.

If answers to these duplicate what he has been given, it can be accepted.

Going further, one can ask questions to find out what he is going to do about it, and receive answers which indicate that he knows the sequence of exact actions that will carry out the Start-Continue-Complete of the Action Cycle in rapid fashion.

IF responses to any of these questions is negative or doubtful in any way, one has to discover the Mis U or Mis Us and/or which arbitrary or arbitraries are in play.

One does this by getting a dictionary and asking what the words mean and catching anything not fully understood. If still not satisfied one should then dig for disagreements and arbitraries.

IF response is still negative or doubtful after careful and exact search as above and provided one has cleared up Mis Us he has five courses of action:

1. To get the communication through with adequate effort to by-pass the considerations that act against it, using the most appropriate level of the tone scale (see Science of Survival), to get it received;
2. To assert enough control of the person or area to get him carrying out the action regardless of considerations, acting against the originator's intention.
3. To have the person thoroughly checked on a meter for Mis Us and Disagreements (e.g. Word Clearing M4) and other arbitraries which can be handled to F/N and blow;
4. To by-pass the reluctant or obstructive terminal and go to another who will co-operate;
5. To by-pass the obstruction and do it himself.

Number Three above (providing the operator of the meter is trained to do it and does it) is the best way to be very sure that all of these stops are detected.

The other actions take one out of the subject of communication and into the subject of control in getting the compliance actually done. In such cases as these one could go back later, get the person or persons metered. Usually one would also have the persons given checks for overts and withholds.

The subject of control can get into auditing actions very easily where strenuous control is necessary repeatedly on the same person or persons.

But such persons are more susceptible to Ethics actions as their behaviour indicates overts.

So it can be seen that one moves very quickly from the Key Ingredient Communication to the Key Ingredients Supervision and Production.

The Communicator or other relay point does not specialize in Communication only.

This write-up merely analyzes the action of obtaining duplication in order that Supervision and Production can then occur with satisfactory accuracy and speed in accordance with the intentions of the originator of the communication - improvement of conditions and increase of survival potential for the group.

#### DUPLICATION PROCEDURES

It would be a violation of Fast Flow Policy to require that every single recipient of any type of communication from any senior have Word Clearing on every item before getting on with it.

The circumstances in which one would normally require thoroughness in really making sure of perfect duplication are:

1. The area is already in trouble (indicating presence of counter-intention or other-intentionedness).
2. The situation and/or the handling is somewhat complex or otherwise requiring very exact duplication.
3. The situation is very urgent and brooks no possibility of being messed up.
4. One or more persons involved has a record of misduplication, slow compliance or non-compliance and this is needed as a precautionary measure.
5. The originator requires it for some other reason as part of his handling.
6. The Communicator or other relay point or Flag Rep deems it necessary in his judgement to carry out his duty for the above or other reasons.
7. There is time to see it is done - one can invest that much time now to save wasted time later.

The actions carried out are one or more of the following:

- A. Word Clearing M2 or M7 or M9.
- B. Word Clearing M4.

- C. Meter checks on other points (covered above) not included in the M4 check (as will be issued).
- D. Clay demos.
- E. LRH Comm Briefing.
- F. Chinese School.
- G. Drills.
- H. Dummy Runs.

#### LRH COMM ACTIONS

Hereafter, actions A, B, C, D, are the minimal actions required of an LRH Comm in handling an LRH Eval, telex or urgent despatch. Any others can be added by him.

The LRH Comm must himself do these four actions, to see that he has exactly duplicated what is required. If he hasn't then of course he will never recognize any departure from what he wants - exact duplication by others.

The clay demos done by him on an Eval must include the Situation, the Why(s), the Ideal Scene and his supervision of the handling to full completion.

He must get done by others involved clay demos of the Situation, the Why, the Ideal Scene and each target assigned to the individual doing the demos.

He may include others not directly ordered, amongst the juniors in the area(s) affected, and amongst the seniors. In this way he can guard against the issuance and acceptance of cross-orders and counter-policy while the handling is in progress.

His orders to those directly assigned targets, to others involved in the areas, and to others in neighbouring areas must be complied with and may be enforced by any means that will obtain compliance.

The full parade of the procedures outlined above may be demanded by him.

For a telex or urgent despatch, the demos must include (for the LRH Comm himself) one of full compliance on all points in the text of telex or despatch. For others, it must include their orders and relevant important data on the scene.

In the case of NOW NOW NOW orders, the procedure may be abbreviated to demonstrations with a demo kit providing the checkout is very demanding.

Nothing in this policy letter may ever be used to stop or slow the handling of any situation of extreme danger to individual, life, limb or org.

The best way to surely avoid such hot situations is to comply exactly with orders, projects, programmes, policies, plans, purposes and goals.

One cannot comply with them at all, or obtain compliance in the presence of misduplication.

Taking care of Mis-Us and arbitrariness now saves time, tempers and necks.

If a project is bugged now it is always wise to go back and check the duplication. It takes a few minutes.

Or one can go on sweating and swearing while the backlogs pile up.

THE SPEED OF PARTICLE FLOW ALONE DETERMINES POWER.

- You don't really mind if things drag a bit here and there?
- You don't quite dig this statement?

Do A-D of the procedure above (A-H is better) on this statement on which you have Mis-Us, disagreements, counter-policy, cross-orders, other-intentionedness, counter-intention or no reality.

Dig yourself out and duplicate.

THE SPEED OF PARTICLE FLOW ALONE DETERMINES POWER.

LRH Pers Comm

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